

# SMB Cloud Maturity Assessment

**Where does your business stand when it comes to implementing cloud technology?** Are you baffled by the cloud? Is the cloud just another technical fad? How can you ensure your IT investments bring value to your business? This document outlines the key aspects to consider when moving to the cloud.

## Costs

SITUATION	QUESTIONS	SOLUTIONS
<p>The current local infrastructure is aging and reaching its capacity limit. Performance, security and reliability are no longer available.</p> <p>As computer hardware becomes more obsolete, it puts considerable strain on a company's finances.</p> <p>The consequences of potentially defective equipment would be very costly.</p>	<p><b>Has your IT infrastructure reached end-of-life?</b></p> <p>Do your IT requirements exceed your budget forecast?</p> <p>Do you find yourself forced to make significant investments to maintain and renew your local IT infrastructure?</p>	<p>The Cloud gives you access to a high-end infrastructure for a fraction of the price. Not only do you pay only for what you use, but you also reduce the financial pressure associated with maintaining the equipment. As a result, your IT expenses go from CAPEX to OPEX.</p>

## Productivity

SITUATION	QUESTIONS	SOLUTIONS
<p>Telework, flexible schedules, employees who are on the road or located in different regions... the productivity of mobile teams is a daily challenge.</p> <p>Secure sharing of information is a constant concern.</p> <p>Real-time collaboration with external collaborators is key to business efficiency.</p>	<p><b>Do your employees have the right tools to collaborate from anywhere and from any device (mobile, tablet, laptop)?</b></p> <p>Does your company use the Office suite? Which version(s)? Are your licenses up to date?</p> <p>What do you use as an email solution?</p> <p>What solution do you currently use to store and manage your company's documents? How do you share your documents?</p>	<p>With software in the cloud, your teams can access their tools from anywhere. Sharing and collaborating both inside and outside the organization becomes simpler and more secure.</p> <p>With the subscription model, you don't have to make any upfront investment or pay for upgrades.</p>

# Compliance

SITUATION	QUESTIONS	SOLUTIONS
<p>The company must ensure that it complies with industry standards.</p> <p>Automatic backups, versioning, granular permissions, centralized document lifecycle management and archiving are just a few examples of the essential functions of compliance.</p>	<p><b>Do you have any challenges managing your documents?</b></p> <p>Are your software licenses compliant?</p>	<p>Cloud solutions offer a variety of features to help you manage your documents.</p> <p>The subscription-by-user model also ensures that your software licenses are always compliant.</p>

# Security

SITUATION	QUESTIONS	SOLUTIONS
<p>More devices on the company network puts data security at risk.</p> <p>There is a need for better control over devices outside the company's network.</p>	<p>Do your employees use their personal devices for work?</p> <p>Do you use public and free collaborative services such as Dropbox or Gmail?</p> <p><b>Is your confidential data safe from both internal and external intrusions?</b></p>	<p>Protect your data in the cloud with passwords, prohibit the installation of certain applications and even delete data remotely.</p> <p>Security is in the hands of the cloud solutions provider, who is surrounded by experts to offer you the most secure solutions.</p>

# Business Continuity

SITUATION	QUESTIONS	SOLUTIONS
<p>More than 50% of companies would not survive a major disaster.</p>	<p><b>Is your IT infrastructure well protected in the event of a disaster?</b></p> <p>Do you have a system to back up your data in a location away from your local infrastructure?</p>	<p>The cloud provides the ability to fully restore business data and ensure fast business recovery.</p>

For more information about the benefits of the cloud for your business, contact a StrikerCloud representative at 800-857-4017 or [strikercloud@americanopex.com](mailto:strikercloud@americanopex.com).